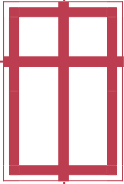


**The Catholic Community of**  
*Saint Ann and Saint Michael*  
**Pastoral and Financial Report**  
July 1, 2018 Through June 30, 2019

In gratitude, we share our gifts of  
time, talent and treasure





# The Church of Saint Ann

A Christian Community in the Roman Catholic Tradition

## **A Message from Our Pastor**

Dear Parishioners,

It has been a humbling and challenging experience as I journey to become familiar with the many responsibilities required in administering our parish. I am grateful for the understanding and patience of the many people who have assisted me in my orientation, meetings and Church activities. And I cannot say thank you enough to all of you who have stepped forward in faith and have given so generously to our Church.

Together, through our communal efforts, the Sacraments are celebrated, the Word is proclaimed, the Faith is transmitted, the Poor and Needy are served, and the resources of Time, Talent and Treasure are shared. It is your financial gifts; your service in our many ministries; and, your consistent presence here at our community worship that make this parish strong and dynamic. And it is in this way that the Church continues today to build on what we have received so that we can pass on this great gift to the coming generations.

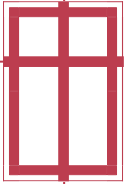
Our Annual Report that reflects our giving and service to the mission of the Church is something we use to check on our vitality and effectiveness. May I ask you to review this report in prayer and reflection as it states a decrease in giving resulting in an operating deficit. Is God calling me to consider increasing my gifts of time, talent and treasure to further His mission?

Rest assured that we have and will continue to manage your gifts and put them at the service of our people and the mission. I am hope-filled for our parish as together we can build up our church and continue to be a strong and vital part of your lives and the community in which we serve as a Christian presence in Lawrenceville.

Again, thank you so much for your faithful and continued support. Through the intercession of Mary, our Blessed Mother and Saint Ann, our Patroness, let us pray that our parish family will continue to grow in Faith, Service and Holiness.

In the Love and Peace of Christ,

Fr. Leandro B. Dela Cruz  
Pastor



# The Church of Saint Ann

A Christian Community in the Roman Catholic Tradition

## Parish Mission Statement

The Church of Saint Ann in Lawrenceville is a Roman Catholic family of faith, built on the inspiration of past generations, to serve the community by loving God and our neighbor.

We strengthen faith, celebrate the sacraments, provide for the spiritual and corporal works of mercy, educate across the lifespan, heal the spiritually broken and respect the dignity of human life.

We live the gospel and seek Christ in all people.

## A Disciple's Prayer

Faithful God, I, your servant, thank you for calling and sustaining me on my journey of faith.

You have given me many blessings and gifts to equip me for the work of building for your kingdom—a way that will make all things new.

Create in me a joyful desire to serve you and the mission of this parish of Saint Ann. As I commit to the work of faith, through a ministry and my financial giving, grant me the grace I need to respond in a spirit of genuine sacrifice. You have called me to be a disciple of Jesus. Help me be responsive to that calling, faithful to you and my church. Amen.

# Pastoral Report

## 2018-2019

(July 1, 2018 through June 30, 2019)

	<u>2019</u>	<u>2018</u>
Baptisms	68	78
Weddings	9	21
Prepared here/celebrated elsewhere	2	
Funerals	64	64
Registered families (active)	2,934	2,850*
First Communion	68	78
Confirmations	80	90
Saint Vincent de Paul Society		
People served	120	113
Money/resources dispersed	\$8,051	\$9,762
Homebound regularly visited	38	42
Sick calls	21	36
Clover Meadow Health Care	Weekly	Weekly
Lawrenceville		
Religious education enrollment	628	638
Catechists	34	37
Saint Ann School enrollment	239	249
School staff	33	33
Parish ministries	54	57

*\*last year's number of 3,057 included some inactive families and is corrected*

### ANNUAL CATHOLIC APPEAL

**Our parish's pledge to the Annual Catholic Appeal 2019:**

Goal : \$100,000  
 Amount pledged: \$ 74,776  
 Amount collected: \$ 73,731  
*\*(75% of goal; 283 donors)*



**St. Michael's Church**



**Saint Ann School**  
 Where Faith & Knowledge Meet



### FAITH TO MOVE MOUNTAINS

Goal **\$1,510,000**  
 Raised **\$1,157,360**  
 % of goal **77%**  
 Cash received **\$701,245**  
 Planned giving as of: **6/30/2019**  
 Rebate received **\$209,125**

### 2019 PARISH FINANCE COUNCIL

Leo Nicolas Abadiano  
 Jack Armstrong, Jr.  
 Salvatore Chiaravalloti  
 Christopher Kleespie

Harold Laudien  
 Vito Pulito  
 Rose Ryan  
 Donald Schramke

*As each one has received., employ it in serving one another as good stewards of the manifold Grace of God.*

*1 Peter 4:10*



# The Church of Saint Ann

A Christian Community in the Roman Catholic Tradition

## **Letter from the Finance Council**

Dear parishioners of The Church of Saint Ann,

On the page following this letter please find the financial statement for the fiscal year ending June 30, 2019 comparing actual results to prior year amounts for the church. This past year the church faced many challenges and changes.

For the 2019 fiscal year 2018-2019 fiscal year-end the attached information reflects receipts, both ordinary and non-ordinary, as well as disbursements that are essentially categorized by ministry or areas of responsibility. The statement intended for the internal use of the parish, has been prepared by the parish administration, reviewed by the parish finance council and all relative reports submitted to the Diocese of Trenton as required.

We want to thank all whose generosity made it possible for us to continue to serve the church and community. Unfortunately, our fiscal year ended with offertory collections being below prior year and budget by 11% and 2%, respectively. There were some variations in other budgeted income and with the help of some capital campaign restricted use donations, total church income was better than budget for the year. After enacting changes to lower expenses, the church was able to meet most of our commitments to charity, while continuing to support the ministries, Saint Ann School and addressing critical maintenance needs on our campus. It was however necessary to draw from Church investment savings to cover an operating deficit that resulted from unexpected operating costs. This is not the outcome we envisioned for the church and we will need further effort from all to provide for the church's future needs in order to reverse this troubling trend.

Our current fiscal year budget assumes 0% growth in collections over the actual for last year. This is then matched with an expenditure plan that will result in an operating deficit. The church has essential facility and equipment needs that will need to be addressed in the near future. Plans are being discussed at the finance council level and with Diocese of Trenton support. Future pastoral communication with the parish community will be provided in this regard as plans are developed.

Our church faces another challenging year, and we are all invited and encouraged to consider our support to the parish and its ministries, operation and facilities. It is critical that all of our 2,934 families strive to practice stewardship of our time, our talent and our treasure to help achieve our mission.

Let us all continue to pray and work for our faith and our church. Our parish finance council will do all that we can to help make sure that your continued commitment contributes to The Church of Saint Ann, service to our members and to the many others we serve. Thank you for all you do to support our church.

Fr. Leandro Dela Cruz  
Pastor

Mr. Jack Armstrong  
Finance Council Chair

# Financial Report 2018-2019

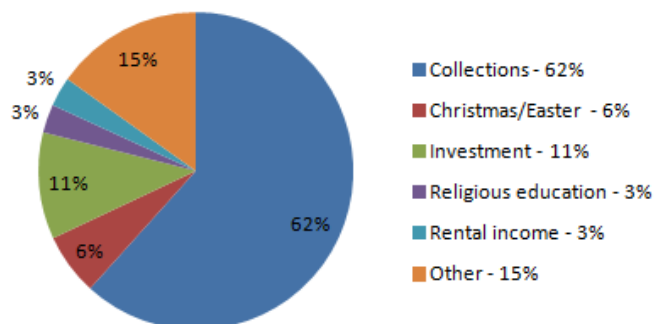
<b>Revenue distribution</b>		<b>2018-2019</b>	<b>2017-2018</b>
Collections	\$	918,485	\$1,015,393
Christmas/Easter		94,328	114,395
Investment		153,638	86,377
Religious education		43,295	36,468
Rental income		44,950	44,500
Other		225,356	290,810
<b>Total</b>	<b>\$</b>	<b><u>1,480,052</u></b>	<b><u>1,587,943</u></b>
<b>Expense distribution</b>		<b>2018-2019</b>	<b>2017-2018</b>
Diocesan assessment	\$	122,308	\$124,563
St. Ann School		150,000	150,000
Religious education		54,828	38,693
Church staff		284,367 <sup>*1</sup>	259,044
Business supplies		24,077	35,482
Donations		11,034	17,774
Buildings and grounds		99,083 <sup>*1</sup>	150,464
Benefits/taxes		147,206	123,864
Professional fees		155,763	65,854
Utilities		103,691	91,097
Music/choirs		84,010	77,870
Pastoral staff		200,779	192,396
Other <sup>*2</sup>		179,526	221,087
Liturgical		35,718	44,427
<b>Total operating expenses</b>	<b>\$</b>	<b><u>1,652,390</u></b>	<b><u>1,592,615</u></b>

Net surplus/(deficit) **\$ (172,338) \$ (4,672)**

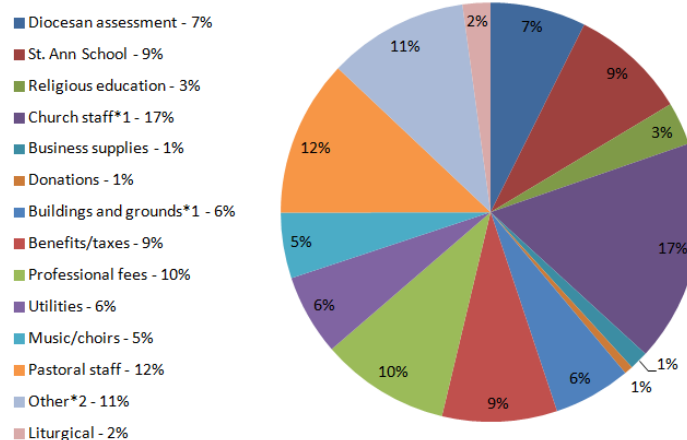
<sup>\*1</sup>Reclassified labor from B&G to church staff, \$84,393. Renamed office staff to church staff.

<sup>\*2</sup>45% represents property & liability insurance of \$81,309. Also includes special collection payments, lease expenses and church supplies.

**2018-2019 revenue distribution**



**2018-2019 expense distribution**



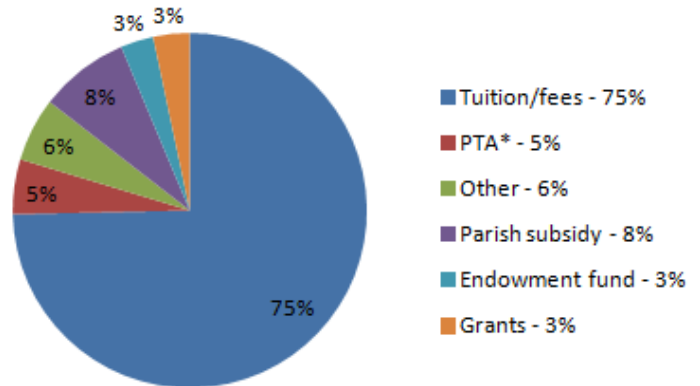
*"As your pastor, I want to personally thank all of you for your generous contributions, volunteer service, support and prayers for all that we have and do at Saint Ann."*

**- Fr. Leandro Dela Cruz**

## Financial Report for Saint Ann School

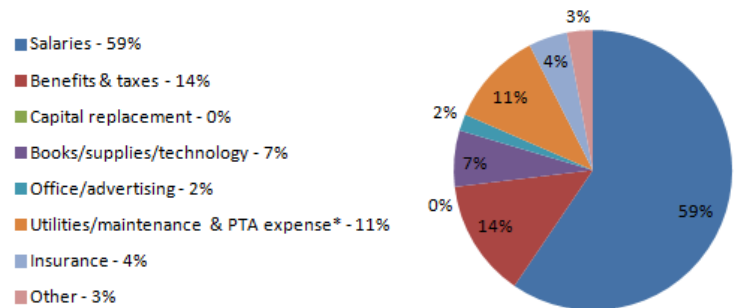
<u>Income</u>	<u>2018-2019</u>	<u>2017-2018*</u>
Tuition/fees	\$1,366,908	\$1,464,133
PTA*	81,540	98,229
Other	106,618	55,405
Parish subsidy	150,000	150,000
Endowment fund	64,170	49,728
Grants	60,906	49,438
<b>Total income</b>	<b><u>\$1,830,143</u></b>	<b><u>\$1,866,933</u></b>

**2018-2019 income**



<u>Operating expenses</u>	<u>2018-2019</u>	<u>2017-2018*</u>
Salaries	\$1,049,139	\$1,127,787
Benefits & taxes	239,645	238,244
Capital replacement		166,986
Books/supplies/technology	114,988	134,897
Office/advertising	33,896	43,528
Utilities/maintenance & PTA expense*	193,924	154,189
Insurance	79,096	65,280
Other	52,667	45,526
<b>Total operating expenses</b>	<b><u>\$1,763,355</u></b>	<b><u>\$1,976,437</u></b>
<b>Net surplus/(deficit)</b>	<b><u>\$ 66,788</u></b>	<b><u>\$ (109,504)</u></b>

**2018-2019 operating expenses**





# Saint Ann School

## Where Faith & Knowledge Meet

### Letter from the Principal

Dear parishioners of The Church of Saint Ann,

Being a parish school is a wonderful blessing for Saint Ann School. I have had the chance to meet many parishioners, school and non-school families, over my first year and a half as principal. It is wonderful to hear your stories about the school and your support for a strong, growing parish school.

Academically we have made revisions to our mathematics program and STEAM push. Students will begin completing either pre-algebra or algebra by the end of the 2020- 2021 school year. Our 3-D printing club is a great success and a wonderful way for students to be creative and show off their innovations. We are in the process of beginning a television studio for weekly broadcasts as well as laying the groundwork for LEGO robotics teams, programming and web design.

This summer many facilities improvements were completed. The long awaited SAS sports field renovation was completed. This created a safer play area for the students while also allowing us to comply with wetlands and other environmental regulations.

The SAS kitchen refurbishment has been completed. As completed we are now in compliance with all current health codes. The finished project is providing our students with food services from an industrial kitchen. This kitchen will be, as in prior years, available for use by parish organizations.

Being a parish school of course means having a focus on our faith. Students and staff are reminded of the teachings of our faith not just during religion class but throughout the day. As a school we have begun planning community activities in order for our students to get to live out their faith through hands-on activities.

Thank you for being a supportive parish. If you ever have questions about our school and what we offer, please reach out to me.

God bless,

*Salvatore Chiaravalloti*

Salvatore Chiaravalloti  
Principal

## Our Accomplishments This Year & Planning Ahead

There are always ongoing projects for the church. The end in mind for all these initiatives is to provide for the safety, comfort and efficiency in the church operations.

The task of planning and providing for the physical plant needs of the church and the school is a never-ending task. It is essential to the future of The Church of Saint Ann and St. Michael's community and the environment that this work be done. The support and patience of all is much appreciated as we go about these tasks. Many thanks go to all the many people involved in these efforts. The following are some highlights on key accomplishments over the past year.

- The project to revitalize the grandparents' garden is complete. We completed this work with its entire cost covered by parishioner donor recognition bricks.
- NJ Clean Energy projects for HVAC and lighting in all campus buildings. These projects will save costs and protect the environment. We completed these projects with 70% of the costs covered by program grant funding.
- The solar electric production system was completed at the school and is operational. The church system construction was also completed and is now completely operational. These clean renewable energy programs help meet the church's goal of protecting the environment and reducing operating costs. The solar production systems were 100% funded by the solar company with an agreement to buy energy from them at a below-market rate.
- Major critical repairs have been made to the convent to provide a safe and healthy living facility.
- Numerous maintenance and repair projects for HVAC & plumbing in all the church facilities including a boiler replacement at the St. Michaels rectory.
- We launched a five-year capital campaign for the maintenance and preservation of St. Michael's Church which the parishioner communities are actively supporting.

### Planning ahead

There are several critical maintenance projects for the church heating, ventilation and air conditioning, building water run-off and parking lot care for The Church of Saint Ann and St. Michael's that are also in the planning stages. There are also plans being developed for flooring maintenance throughout the church. Information will be provided as plans are developed. The church leadership will also be working with Diocese of Trenton officers on future property management options to ensure that we are providing for the future needs of the parish in a practical and cost-effective manner.



*God of life and love,*

*I believe that you  
are the source of every  
blessing and you have blessed  
me with all that I have and all  
that I am.*

*Help me to joyfully enter into  
the grace of giving as well as  
into the happiness of serving.*

*I willingly accept the  
challenge of stewardship in  
my life, recognizing that  
being a good steward is  
nothing more than living an  
authentic Christian lifestyle.*

*Faithful God, I resolve to be  
generous with my time, talent  
and treasure.*

*I resolve to participate fully in  
my faith community – The  
Church of Saint Ann.*

*With the knowledge that you are  
always with me, I will  
confidently live each day  
serving and loving you,  
as well as my brothers and  
sisters, from my heart, through  
Jesus Christ ... Amen.*

**“AND GOD IS ABLE TO PROVIDE YOU WITH EVERY  
BLESSING IN ABUNDANCE, SO THAT YOU MAY SHARE IN  
EVERY GOOD WORK.”**

**-SAINT PAUL (2 CORINTHIANS 9:6-8)**

## **WHAT IS STEWARDSHIP?**

**F**rom a Christian perspective, stewardship is a way of living that begins with gratitude for all of God's blessings and gifts. It is the practice of faithfully managing all that God has entrusted to us: our resources of time, skills, energy, money, possessions; our relationships; the earth; *everything*. God is both source and ultimate owner of all that we have, and God entrusts all of this to our faithful stewardship (care and use).

## **FOUR WAYS OF LIVING AS A FAITHFUL STEWARD**

**THANKING—cultivating a grateful heart, giving praise and worship to God.** Did you know that each of us has an essential role in the Mass and sacramental celebrations? Coming together for prayer, especially the Eucharist, is our common way to praise and thank God, placing God at the center of our lives.

**INVITING—welcoming and renewing in faith.** Imagine walking into someone's house and feeling no sense of welcome. It is important that we warmly welcome those who come to us as guests or new parishioners, as a sign of Christ's love, and of our joy that they are with us. Hospitality is contagious, and we strive to impart that all are welcome.

**SERVING—within and beyond our parish.** “What Jesus teaches us, first of all, is to reach out to each other, and in reaching out, helping one another,” (Pope Francis). When we serve within our parish, and in the community, we recognize Christ's presence with and around us, and we are strengthened to serve others and offer God's love.

**GIVING—offering our financial resources to further our parish's mission.** Being generous with all of our gifts, we make possible a Christian community that can serve and be God's leaven in the world. Your gifts enable us to serve the mission of the church. “Your regular contribution is the fuel that keeps us going ... the more fuel, efficiently managed, the bigger, the brighter, the stronger the fire.”